## Avita Community Partners Board of Directors Meeting Minutes

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DATE: October 17, 2019			TIME: 7:19pm – 8:09pm			
PLACE: Administrative Office, Board Room		PRESIDI	PRESIDING: Angie Brown, Vice-Chair			
Attendance		157	П.,			
Seth Barnes, Jr.	Yes No Sylvia Chas		∐ No	Penny Penn	Yes No	
Barbara Bosanko	Yes No Anne Davis		⊠ No	Sammy Reece	Yes No	
Angie Brown	Yes No Shelly Echo		No No	Jennifer Scalia	Yes No	
Peggy Brown	Yes No Susan Harr		⊠ No	Angela Whidby	Yes No	
Melissa Cammack	Yes No Avery Nix	Yes	⊠ No	Kent Woerner	Yes No	
Executive Team Membe	r Attendance					
Greg Ball	Yes No Allan Hard	en 🛛 Yes	No	Mary Donna McAvoy	⊠ Yes □ No	
Cathy Ganter Cooper	Yes No Lori Holbro	SUCCESS.	□ No	Hannah Cargle	Yes No	
Gwen Hall	Yes No Cindy Levi	∑ Yes	□ No	Trainian Cargie	M les Mo	
Owen Hall	Tes Zivo Cindy Levi	<u> </u>				
Agenda Items	Key Di	scussion Points/0	Outcomes/	Decisions/Action Items		
Welcome & Call to	The October 17, 2019 meeting of the Board of Directors was called to order by Board Vice-Chair, Angie					
Order	Brown at 7:19pm.					
Determine Presence	A quorum was not present with 7 board members in attendance.					
of a Quorum	" the state of the					
Approval of Agenda	The agenda was not approved due to the absence of a quorum.					
Review of Minutes	next meeting.					
50 50 00						
Board Chair Report	No report					
CEO Report	Cindy Levi highlighted the following in her report					
	We were notified by DBHDD that there will be state budget cuts in Family Support, Residential and     The budget cuts in Family Support, Residential and					
	Supported Employment Services. Total budget cuts for FY20 equal \$142,450.					
	<ul> <li>Avita hosted a kick-off luncheon for the 2<sup>nd</sup> annual NAMIWalks North Georgia.</li> <li>Avita was selected by the US Federal Probation office to serve probationers in northeast Georgia.</li> </ul>					
	540 540 000 000 000 000 000 000 000 000					
7.	The President of Carry-On Lavonia.	Trailer contacted	Cindy abo	ut their interest in purchas	ing our property in	
		aat with the DRU	DD site ins	pector for input on our faci	lity plans Dormits	
	have been applied for and			•	iity pians. Periiits	
in the second	9(5)(5)	(7)	(E)		ur DD programs and	
, 107 2.111	• We received 7 new vans on October 9 <sup>th</sup> . These vans are replacing older vans in our DD programs and one for the Cumming Peer program.					
i financia	17 vehicles have been taken out of service; we are awaiting the titles from the Georgia Departn				eorgia Department	
	of Human Services in orde				,	
				is opened time on the preso	criber schedules so	
	individuals can be seen wh	CALL TANDON SAND MINISTER AND PROPERTY FOR SAND		the Mid-adh Inte		
-	<ul> <li>Crisis Intervention Team tr</li> </ul>	aining is schedul	ed for the	week of October 14 <sup>th</sup> at the	University of North	
	Georgia, Dahlonega campı	ıs.				
4000	The Georgia Gathering was held at Unicoi State Park for self-advocates and staff who support them.					
" T	• The Behavioral Health Symposium was held at Callaway Gardens on October 3 <sup>rd</sup> and 4 <sup>th</sup> . Lori					
			f a panel th	nat presented on providing	mental health	
10 10 10 10	treatment to an older population.					
1 70 1 11 2 5 =	The second secon			paid due to their system gli		
	<ul> <li>Hall County Chamber of Co</li> </ul>	ommerce Health	Smart Expo	theme was mental health.	. Cindy gave an	

Avita participated in 2 Recovery Rally's in Clarkesville and Gainesville. There were approximately 450

The Women's Treatment Program had all 14 beds filled. There were 3 births and 2 clients

Staff recognized for going above and above and give a smile winners. Happenings around Avita and Success Stories were highlighted.

overview of Avita services.

successfully discharged.

people who attended the Gainesville rally.

Agenda Items	Key Discussion Points/Outcomes/Decisions/Action Items				
0	Cindy received a copy of the Final Report of the Senate Study Committee on the Excessive and				
	Duplicative Regulatory oversight of Community Based Intellectual and Developmental Disability				
	Services. Cindy reviewed the committee recommendations.				
Lavonia Property	<ul> <li>Carry-On Trailer is interested in purchasing our Lavonia property. We paid \$183K for 2 parcels (8.4 acres).</li> </ul>				
	<ul> <li>In 2014 we had it reappraised and it appraised at \$62K.</li> </ul>				
	Carry-On Trailer leases a building to Avita for \$1.00 per year. They have been a good partner by				
	hiring some of our clients. They asked for first right of refusal if we decide to sell.				
	Cindy would like to get a new appraisal and asked for input from the board.				
	Kent Woerner reported Franklin County is experiencing rapid growth.				
	The board recommended that Cindy move forward with getting a new appraisal.				
Financial Update	Greg Ball, CFO reviewed the financial report for the month ending September 30, 2019				
	Consolidated Income Statement				
	September's net operating results reflect a \$42K net surplus for the month and \$175K surplus for the				
	fiscal year to date. This is a 1.8% margin for the month and 2.5% fiscal year to date.				
	Prior year, year to date revenue was a positive change of \$307,862				
	<ul> <li>Prior year, year to date expenses was a positive change of \$4,126</li> </ul>				
	Comparison of Budget to Actual				
	Revenue for the month had an unfavorable variance of \$97K primarily due to the shortfalls in IDD				
	Medicaid Waivers and BH Fee for Service. IDD revenue shortage is due to challenges with the new				
	IDD Connects which is holding up payment. When the system is fixed, we will get paid retroactively.				
	There have also been challenges in getting IDD Medicaid Waivers renewed.				
	• Expenditures for the month had a favorable variance of \$59K primarily due to open positions and				
	lower contractor costs.				
	Balance Sheet				
	Cash on hand as of 9/30/19 is \$6.3 million				
	Receivables for the month was \$2 million				
	Total liabilities & fund balance is \$10.4million				
	Financial Metrics (Key Performance Indicators)				
	Days of Cash on Hand: 84.6 days; minimum standard is 30 days				
	Current Ratio: 10.4:1; minimum standard is 1:1  Provided to the content of t				
	Days of Unreserved Net Assets to Total Expenses: 62.1 days; minimum standard is 60 days  The Days of Unreserved Net Assets to Total Expenses: 62.1 days; minimum standard is 60 days  The Days of Unreserved Net Assets to Total Expenses: 62.1 days; minimum standard is 60 days				
o	Long Term Debt to Net Assets: 0.56:1; maximum standard is 2.5:1				
Quarterly Human	Allan Harden, HR Director reported				
Resources Report	The U.S. Department of Labor salary adjustment is being reviewed.  Northwest Coarrie Health System (NCUS) and Arthorn baye not some to an agreement. Currently,				
	<ul> <li>Northeast Georgia Health System (NGHS) and Anthem have not come to an agreement. Currently NGHS is out of network. Open Enrollment starts Monday. Many Avita staff have Anthem for their</li> </ul>				
	health insurance. If Anthem and NGHS don't come to an agreement staff have other options to				
	choose from.				
	Choose from				
	Allan reviewed the July-September 2019 data:				
	FTE's 370—the increase is due to Salveo employees transferred to Avita employees				
	Full time employees: 293; part time employees: 33				
	Turnover: full-time 10.58% (31 positions); part-time 12.12% (4 positions). Combined Turnover				
	through September 2019: 10.74% (34 positions). Turnover has stabilized but we still have a lot of vacant positions.				
	Vacancies: 53 full-time and 15 hourly—most are behavioral health vacancies. We made a salary				
	adjustment for staff who work evenings, nights and weekends. We hope this helps with retention.				
	New Hires: 28 full-time and 8 hourly				
	Created 34 new positions				
	1 Workman's Comp				
Adjournment	Angie Brown adjourned the meeting at 8:09pm				

Daulura Dasauba
Presiding Officer Signature

Data Approved

Date Approved

Respectfully submitted,

Regina Grisham Recording Secretary